

Steps to purchase your home

- **Meet with a REALTOR before house hunting**
By doing this both the buyer and REALTOR become familiar with each other. The REALTOR can learn better what the buyer is searching for and it is a perfect time for the buyer to learn the entire process.
- **The Process**
Buyers should review the Homefinder on a regular basis as well as the local Newspaper. The buyers will educate themselves with the market.
- **Agency**
Working with an Accredited Buyers Representative, buyers are protected and educated from a buyer's side of the transaction. An Office Policy will be given to the buyer along with the Home Buyers Kit.
- **Discuss Financing**
Seek a loan officer before or during the house hunting. This will allow the buyer to be prepared when making an offer and also allows the offer to be more appealing with a pre-approval from a lender. This will also allow a quicker closing.
- **Discuss Inspections**
When offer is made on a property, it is always recommended to hire a professional inspector to examine the property. If problems arise, the buyer and seller have options to negotiate.
- **Schedule showing**
It is important not to look at several homes at one time. A recommended 5 or 6 houses should be the maximum to avoid a memory block! Schedule showings in advance so both the buyer and REALTOR are prepared and notice is given to the seller. Planning ahead is respectful and convenient to all parties.